

**PACE (PAKISTAN) LIMITED**  
**CONDENSED INTERIM FINANCIAL**  
**REPORT (UN-AUDITED)**  
**FOR THE PERIOD ENDED**  
**MARCH 31, 2012**

## **VISION**

Our vision is to build a future wherein the Pace Group is a household name across the country and is known worldwide for development and marketing of a fine living as well as shopping environment with highest quality and unmatched value-for-money.

## **OUR PRINCIPLES**

We are a Real Estate Development Company committed to achieving the highest industry standards and personal integrity in dealing with our customers, clients, professionals, employees, and the communities we work in.

## **MISSION STATEMENT**

Formed in 1992, Pace Pakistan's principal mandate is to acquire, develop, sale and manage real estate assets located in major urban environments where real estate demands have increased sharply due to lifestyle changes.

This increased demand together with the real estate expertise from Pace defines the vision and the road map for the company's future. Pace has and will continue to pursue residential, commercial and mixed-use transactions based on these principles with always an eye on strong community relations and integrity.

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## COMPANY INFORMATION

<b>Board of Directors</b>	Sheikh Sulaiman Ahmed Saeed Al-Hoqani (Chairman) Aamna Taseer (Chief Executive Officer) Shehryar Ali Taseer Maheen Ghani Taseer Shehrbano Taseer Jamal Said Al-Ojaili Khaldoon Bin Latif Imran Saeed Chaudhry Etrat Hussain Rizvi (Alternate Director to Shaikh Suleman Ahmed Saeed Al-Hoqani)
<b>Chief Financial Officer</b>	Imran Hafeez
<b>Audit Committee</b>	Shehryar Ali Taseer (Chairman) Maheen Ghani Taseer Shehrbano Taseer
<b>Company Secretary</b>	Shahzad Jawahar
<b>Auditors</b>	A.F. Ferguson & Co. Chartered Accountants
<b>Legal Advisers</b>	M/s Intiaz Siddique & Associates
<b>Bankers</b>	Allied Bank Limited Al-Baraka Bank (Pakistan) Limited Askari Bank Limited Bank Alfalah Limited Faysal Bank Limited Habib Bank Limited KASB Bank Limited National Bank of Pakistan NIB Bank Limited Silk Bank Limited Soneri Bank Limited Pair Investment Company Limited The Bank of Punjab United Bank Limited
<b>Registrar and Shares Transfer Office</b>	THK Associates (Pvt.) Limited Ground Floor, State Life Building- 3 Dr. Ziauddin Ahmed Road, Karachi ☎ (021) 111 000 322
<b>Registered / Head Office</b>	103-C/II, Gulberg-III Lahore, Pakistan ☎ (042) 35757591-4 Fax: (042) 35757590, 35877920

## DIRECTORS' REPORT

The Board of Directors of Pace (Pakistan) Limited ("the Company") take pleasure in presenting to its shareholders the condensed interim financial information of the Company (un-audited) for the quarter and nine months period ended March 31, 2012.

### Operating Results

The overall economic recession, persistent high inflation, devaluation of Pak rupee and high interest rates in the country has curtailed the ability of people to invest in real estate which has consequently lead to a bearish trend in the sector affecting the sales, selling prices and margins. The Company witnessed a total sale of Rupees 99.172 million during nine months as compared to sales of Rupees 227.863 million during previous nine months. Shortage of power supply, drastic increase in electricity and fuel prices along with high inflation has contributed a major part towards increase in operational cost and resultant gross loss. Increase in administrative expenses is primarily due to the addition of expenses of Model Town Extension Mall which was non-operational in the comparative period. Increase in other income is mainly due to the increase in car parking income and rental income.

Un-audited results for the quarter and of nine months ended March 31, 2012, with respective corresponding periods, are as under:

	Rupees in '000'			
	For the 3rd Quarter		Cumulative	
	Jan-Mar 2012	Jan-Mar 2011	Jul-Mar 2012	Jul-Mar 2011
Gross Loss	(2,663)	(40,917)	(104,759)	(128,714)
Decrease in fair value of investment property	(6,755)	(147,108)	(672,205)	(496,708)
Other operating income	10,638	16,837	33,123	27,438
Net Loss before tax	(153,896)	(322,667)	(1,331,943)	(1,135,655)
Loss per share basic & dilutive (Rupees)	(0.55)	(0.95)	(4.78)	(3.37)

Due to liquidity issues, the Company has not been able to fulfill its commitments towards the financial institutions and amount payable to financial institutions is currently in overdue status. However, the management is in process of rescheduling its financial obligations with financial institutions which is expected to be completed in due course.

### Board of Directors

There is no change in the composition of the Board of Directors since last reported in half yearly report of the Company for the period ended 31 December 2011.

Mr. Etrat Hussain Rizvi is only an alternate Director for Sheikh Suliaman Ahmed Saeed Al-Hoqani.

### General

The Board of Directors also wishes to express its gratefulness to the shareholders for their continued support and to all their employees for their ongoing dedication and commitment to the Company.

For and on behalf of the Board of Directors

Lahore  
April 27, 2012

Aamna Taseer  
CEO/Director

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## PACE (PAKISTAN) LIMITED CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2012

	Note	Un-audited March 31, 2012	Audited June 30, 2011
(Rupees in thousand)			
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
Authorised capital 600,000,000 (June 2011: 600,000,000) ordinary shares of Rs 10 each		<u>6,000,000</u>	<u>6,000,000</u>
Issued, subscribed and paid up capital 278,876,604 (June 2011: 278,876,604) ordinary shares of Rs 10 each		2,788,766	2,788,766
Reserves		272,720	273,160
Unappropriated profit		10,552	1,343,557
		<u>3,072,038</u>	<u>4,405,483</u>
<b>NON-CURRENT LIABILITIES</b>			
Long term finances - secured	5	-	228,000
Redeemable capital - secured (non-participatory)	6	-	1,497,600
Liabilities against assets subject to finance lease		-	1,890
Foreign currency convertible bonds - unsecured	7	-	1,248,567
Deferred liabilities		32,324	32,828
Advances against sale of property		133,041	112,330
		<u>165,365</u>	<u>3,121,215</u>
<b>CURRENT LIABILITIES</b>			
Deferred income		3,194	17,569
Current portion of long term liabilities		3,694,852	643,362
Short term finances - secured		100,000	100,000
Creditors, accrued and other liabilities		618,972	325,172
		<u>4,417,018</u>	<u>1,086,103</u>
<b>CONTINGENCIES AND COMMITMENTS</b>			
	8	<u>7,654,421</u>	<u>8,612,801</u>

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

LAHORE

CHIEF EXECUTIVE

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**PACE (PAKISTAN) LIMITED**  
**CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)**  
**FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2012**

ASSETS	Note	Un-audited	Audited
		March 31, 2012	June 30, 2011
(Rupees in thousand)			
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	9	397,516	516,419
Assets subject to finance lease		9,731	25,259
Capital work-in-progress		-	6,672
Investment property	10	3,171,055	3,828,426
Intangible assets		8,391	8,808
Investments	11	610,393	623,833
Long term advances and deposits		13,022	13,533
Advance against purchase of property - unsecured		-	662,392
Deferred Taxation		-	-
		<u>4,210,108</u>	<u>5,685,342</u>
<b>CURRENT ASSETS</b>			
Stock-in-trade	12	2,379,889	1,618,172
Trade debts - unsecured		816,636	1,019,193
Advances, deposits, prepayments and other receivables		218,088	230,742
Cash and bank balances		29,700	59,352
		<u>3,444,313</u>	<u>2,927,459</u>
		<u>7,654,421</u>	<u>8,612,801</u>

DIRECTOR

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Note	Quarter ended		Nine Months ended		
	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011	
(Rupees in thousand)					
Sales	13.2.1	43,603	83,891	99,172	227,863
Cost of sales	13.2.2	(46,266)	(124,808)	(203,931)	(356,577)
<b>Gross loss</b>		<b>(2,663)</b>	<b>(40,917)</b>	<b>(104,759)</b>	<b>(128,714)</b>
Administrative and selling expenses		(30,828)	(39,089)	(171,117)	(175,691)
Other operating income		10,638	16,837	33,123	27,438
Other operating expenses	14	(13,634)	-	(68,936)	-
<b>Loss from operations</b>		<b>(36,487)</b>	<b>(63,169)</b>	<b>(311,689)</b>	<b>(276,967)</b>
Finance costs		(110,654)	(112,390)	(348,049)	(361,980)
Changes in fair value of investment property		(6,755)	(147,108)	(672,205)	(496,708)
<b>Loss before tax</b>		<b>(153,896)</b>	<b>(322,667)</b>	<b>(1,331,943)</b>	<b>(1,135,655)</b>
Taxation		(350)	57,749	(1,062)	196,230
<b>Loss for the period</b>		<b>(154,246)</b>	<b>(264,918)</b>	<b>(1,333,005)</b>	<b>(939,425)</b>
<b>Other comprehensive income/(loss)</b>					
Changes in fair value of available for sale investment		296	334	(440)	334
<b>Total comprehensive loss for the period</b>		<b>(153,950)</b>	<b>(264,584)</b>	<b>(1,333,445)</b>	<b>(939,091)</b>
Loss per share attributable to ordinary shareholders					
- basic (Rupees)	16.1	(0.55)	(0.95)	(4.78)	(3.37)
- diluted (Rupees)	16.2	(0.55)	(0.95)	(4.78)	(3.37)

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

LAHORE:

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DIRECTOR

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**PACE (PAKISTAN) LIMITED  
CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)  
FOR THE NINE MONTHS ENDED MARCH 31, 2012**

Note	Nine Months ended	
	March 31, 2012 (Rupees in thousand)	March 31, 2011
<b>Cash flows from operating activities</b>		
Cash generated from / (used in) operations	17 26,089	(62,666)
Net increase in advances against sale of property	20,711	19,790
Finance cost paid	(24,432)	(207,884)
Gratuity and leave encashment paid	(4,687)	(5,130)
Taxes paid	(6,912)	(6,584)
<b>Net cash generated from / (used in) operating activities</b>	<b>10,769</b>	<b>(262,474)</b>
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	(1,965)	-
Proceeds from sale of property, plant and equipment	4,389	5,525
Proceeds from sale of investment property	-	86,330
Decrease in long term advances and deposits	511	72
Investment in equity instrument	-	(3,776)
Proceeds from disposal of investment	13,000	-
Markup received	1,072	2,690
<b>Net cash generated from investing activities</b>	<b>17,007</b>	<b>90,841</b>
<b>Cash flows from financing activities</b>		
Long term finances - net	(54,200)	30,860
Repayment of finance lease liabilities	(3,228)	(16,467)
<b>Net cash (used in) / generated from financing activities</b>	<b>(57,428)</b>	<b>14,393</b>
<b>Net decrease in cash and cash equivalents</b>	<b>(29,652)</b>	<b>(157,240)</b>
<b>Cash and cash equivalents at beginning of the period</b>	<b>59,352</b>	<b>176,651</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>29,700</b>	<b>19,411</b>

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

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**PACE (PAKISTAN) LIMITED  
CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY  
FOR THE NINE MONTHS ENDED MARCH 31, 2012**

	(Rupees in thousand)				
	Share capital	Share premium	Revaluation reserve for investment property	Reserve for changes in fair value of investments	Un-appropriated profit
Balance as on June 30, 2010 (Audited)	2,788,766	273,265	81,097	(3)	3,343,021
Total comprehensive loss for the nine months ended March 31, 2011	-	-	-	-	(939,425)
Loss for the period	-	-	-	-	334
Other comprehensive income	-	-	(81,097)	-	(939,091)
Transfer of reserve relating to sale of investment property	-	-	-	-	-
Transactions with owners	2,788,766	273,265	-	331	2,484,693
Balance as on March 31, 2011 (Un-audited)	-	-	-	-	(1,141,136)
Total comprehensive loss for the last quarter ended June 30, 2011	-	-	-	(436)	-
Loss for the period	-	-	-	(436)	(1,141,136)
Other comprehensive loss	-	-	-	-	(1,141,572)
Transactions with owners	2,788,766	273,265	-	(105)	1,343,557
Balance as on June 30, 2011 (Audited)	-	-	-	-	4,405,483
Total comprehensive loss for the nine months ended March 31, 2012	-	-	-	-	(1,333,005)
Loss for the period	-	-	-	-	(440)
Other comprehensive loss	-	-	-	(440)	(1,333,445)
Transactions with owners	2,788,766	273,265	-	(545)	10,552
Balance as on March 31, 2012 (Un-audited)	-	-	-	-	3,072,038

The annexed notes 1 to 19 form an integral part of this condensed interim financial information.

LAHORE

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DIRECTOR

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**PACE (PAKISTAN) LIMITED**  
**NOTES TO AND FORMING PART OF THE CONDENSED INTERIM**  
**FINANCIAL INFORMATION (UN-AUDITED)**  
**FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2012**

**1. The Company and its operations**

Pace (Pakistan) Limited ('the Company') is a public limited Company incorporated in Pakistan and listed on Karachi and Lahore Stock Exchanges. The object of the Company is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.

**1.2 Going concern assumption**

During the period, the Company has incurred a after tax loss of Rs.1,333.005 million (year ended June 30, 2011: Rs 2,080.561 million). As at the reporting date, the current liabilities of the Company have exceeded its current assets by Rs 972.705 million and the reserves of the Company have been significantly depleted. The Company has not been able to meet various obligations towards its lenders, including repayment of principal and markup thereon in respect of its long term borrowings. As a consequence, the Company has also been unable to realize its existing receivables from customers and facing difficulties in sale of its inventory, being principally encumbered against borrowings from lenders of long term financing. These conditions raise significant doubts on the Company's ability to continue as a going concern.

The ability of the Company to continue as a going concern is dependent upon the ability of the Company to restructure its long term borrowings on account of relaxation in terms of repayment as well as its ability to generate liquid funds from realization of its receivables and inventory. In view of the above, the Company has requested its lenders, on bilateral as well as consortium basis, for restructuring of borrowings and while, no formal agreements have been reached, the management considers that it is in the advance stages of negotiations with its lenders and feels confident that the lenders will agree to its proposals for restructuring seeking relaxation in payment terms, in addition to the following salient features:

- Partial settlement of principal amount against properties of the Company on market value and adjustment of markup through receivables of sold shops; and
- Swap of collateral given to the providers of Redeemable Capital (note 6) with that given to the syndicate finance lenders (note 5). This shall entail transfer of encumbrance over the Pace Towers (currently under construction) to syndicate finance lenders against that on the fully developed properties in Model Town, Lahore and Gujranwala to the providers of Redeemable Capital.

The above restructuring is expected to be augmented by other actions of the management of the Company for improving operational efficiency of its projects, which include changes in the mechanism for reimbursement of service charges, reduction of cost and enhancement of operational revenues.

The management of the Company is confident that the above actions and steps shall enable the Company to realize its existing receivables, aid the sale of inventory from the completed projects referred above and utilize the resultant liquidity for completion and sale of its 'Pace Towers' Project.

The condensed interim financial information has been prepared on a going concern basis based on the management's expectations that:

- the Company will be able to obtain relaxations from its lenders as highlighted above, and
- the Company will be able to readily realize its receivables and inventory and be able to utilize the resultant liquidity for completion and sale of the 'Pace Towers' Project.

The condensed interim financial information consequently, does not include any adjustment relating to the realization of its assets and liquidation of liabilities that might be necessary should the Company be unable to continue as a going concern.

**2. Statement of compliance**

This condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual financial statements for the year ended June 30, 2011.

**3. Significant accounting policies**

Except as described below, the accounting policies adopted for the preparation of these condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Company for the year ended June 30, 2011.

**3.1 Initial application of standards, amendments or an interpretation to existing standards**

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:

**3.1.1 Standards, amendments to published standards and interpretations that are effective in 2011 and are applicable to the Company**

Standards or Interpretation	Effective date (accounting periods beginning on or after)
- IAS 24 (revised) - Related party disclosures	July 01, 2011
- IFRS 7 (amendment) - Disclosures on de-recognition	July 01, 2011

**3.1.2 Standards, amendments and interpretations to existing standards effective in 2011 that are not relevant to the company**

Standards or Interpretation	Effective date (accounting periods beginning on or after)
- IFRS 1 - First time adoption on fixed dates and hyperinflation	July 01, 2011
- IFRIC 14 - Prepayments of a minimum funding requirement	July 01, 2011

**3.1.3 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Company**

Standards or Interpretation	Effective date (accounting periods beginning on or after)
- IAS 1 (amendments)	July 01, 2012
- IAS 12 - Income taxes	January 01, 2012
- IAS 19 (revised 2011) - Employee benefits	January 01, 2013
- IAS 27 (revised 2011) - Separate financial statements	January 01, 2013
- IAS 28 (revised 2011) - Associates and joint ventures	January 01, 2013
- IFRS 9 - Financial instruments	January 01, 2013
- IFRS 10 - Consolidated financial statements	January 01, 2013
- IFRS 11 - Joint arrangements	January 01, 2013
- IFRS 12 - Disclosures of interests in other entities	January 01, 2013
- IFRS 13 - Fair value measurement	January 01, 2013

#### 4. Taxation

The provision for taxation for the nine months ended March 31, 2012 has been made on an estimated basis.

	Un-Audited March 31, 2012	Audited June 30, 2011
	<b>(Rupees in thousand)</b>	

#### 5. Long term finances - secured

Opening balance	827,422	836,563
Add: Term finance obtained	-	40,000
	<u>827,422</u>	<u>876,563</u>
Less: Repayment during the period / year	54,200	49,141
	<u>773,222</u>	<u>827,422</u>
Less: Current portion shown under current liabilities - note 5.1	773,222	599,422
	<u>-</u>	<u>228,000</u>

5.1 The aggregate current portion of Rs 773.222 million includes principal instalments aggregating to Rs 180 million, which, under the terms of loan agreements were due for repayment in period subsequent to March 31, 2013. However, as the company could not repay on a timely basis the instalments due upto the nine months ended March 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreements, therefore these loans have been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The company is in negotiation with lenders for relaxation in payment terms and certain other covenants. The banks have not demanded any early repayment nor have levied any penalties.

	Un-Audited March 31, 2012	Audited June 30, 2011
	<b>(Rupees in thousand)</b>	

#### 6. Redeemable capital - secured (non-participatory)

Opening balance	1,498,200	1,498,200
Less: Redeemed during the period / year	-	-
	<u>1,498,200</u>	<u>1,498,200</u>
Less: Current portion shown under current liabilities - note 6.1	1,498,200	600
	<u>-</u>	<u>1,497,600</u>

6.1 The aggregate current portion of Rs 1,498.200 million includes principal instalments aggregating to Rs 1,198.080 million, which, under the terms of loan agreements were due for repayment in period subsequent to March 31, 2013. However, as the company could not repay on a timely basis the instalments due upto the nine months ended March 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The company is in negotiation with lenders for relaxation in payment terms and certain other covenants. TFC holders have not demanded any early repayment nor have levied any penalties.

	Un-Audited March 31, 2012	Audited June 30, 2011
	<b>(Rupees in thousand)</b>	

#### 7. Foreign currency convertible bonds - unsecured

Opening balance	1,254,643	1,181,561
Markup accrued for the period / year	63,925	78,073
	<u>1,318,568</u>	<u>1,259,634</u>
Markup paid during the period / year	-	(11,490)
Exchange loss for the period / year	68,936	6,499
	<u>1,387,504</u>	<u>1,254,643</u>
Less: Current portion shown under current liabilities - note 7.1	1,387,504	6,076
	<u>-</u>	<u>1,248,567</u>

7.1 The aggregate current portion of Rs 1,387.504 million includes accreted principal amount of Rs 1,370.832 million, which, under the terms of foreign currency convertible bonds was due on January 06, 2013. However, as the company could not repay on a timely basis the coupon payments due upto the nine months ended March 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been disclosed as a current liability under the guidance contained in IAS 1 "Presentation of financial statements".

#### 8. Contingencies and commitments

##### 8.1 Contingencies

- (i) Claims against the Company not acknowledged as debts Rs 21.644 million (June 30 2011: Rs 21.644 million).
- (ii) Corporate guarantee on behalf of Pace Barka Properties Limited, a related party, in favour of The Bank of Punjab, amounting to Rs 900 million (June 30 2011: Rs 900 million) as per the approval of shareholders through the special resolution dated July 29, 2006.

##### 8.2 Commitments

- (i) Contract for purchase of properties from Pace Barka Properties Limited, amounting to Rs 301.708 (June 30, 2011: Rs 301.708)
- (ii) The amount of future payments under operating leases and the period in which these payments will become due are as follows:

	Un-Audited March 31, 2012	Audited June 30, 2011
	<b>(Rupees in thousand)</b>	

Not later than one year	6,300	7,326
Later than one year and not later than five years	38,883	38,129
Later than five years	754,592	25,689
	<u>799,775</u>	<u>71,144</u>



	<b>Un-Audited March 31, 2012 (Rupees in thousand)</b>	<b>Audited June 30, 2011</b>
<b>9. Property, plant and equipment</b>		
Opening book value	516,419	550,444
Add: Additions during the period / year - note 9.1	8,637	80
Add: Transfers from assets subject to finance lease (at book value)	-	7,184
	<u>8,637</u>	<u>7,264</u>
	<u>525,056</u>	<u>557,708</u>
Less: Disposals during the period / year (at book value)	2,445	2,799
Less: Transfer to inventory during the period / year (at book value)	93,635	-
Less: Transfer to investment property during the period / year (at book value)	14,834	-
Less: Depreciation charged during the period / year	16,626	38,490
	<u>127,540</u>	<u>41,289</u>
Closing book value	<u>397,516</u>	<u>516,419</u>
<b>9.1 Following is the detail of additions during the period / year:</b>		
Electrical equipment	6,672	-
Computers	-	80
Vehicles	1,965	-
	<u>8,637</u>	<u>80</u>
<b>10. Investment property</b>		
Opening fair value	3,828,426	4,935,576
Add: Additions to cost during the period / year		
- Direct additions	-	17,300
- Transfer from stock-in-trade	-	12,639
- Transfer from fixed assets	14,834	-
Less: Deletions to cost during the period / year		
- Transfer to stock in trade	-	(116,305)
- Disposals of investment property	-	(232,626)
Closing value before revaluation	<u>3,843,260</u>	<u>4,616,584</u>
Add: Fair value loss recognised during the period / year	<u>(672,205)</u>	<u>(788,158)</u>
Closing value after revaluation	<u>3,171,055</u>	<u>3,828,426</u>
<b>11. Investments</b>		
In equity instruments of:		
- subsidiaries - unquoted - note 11.1	55	55
- associated undertakings - unquoted - note 11.2	607,101	620,101
Available for sale - quoted - note 11.3	3,237	3,677
	<u>610,393</u>	<u>623,833</u>

	<b>Un-Audited March 31, 2012 (Rupees in thousand)</b>	<b>Audited June 30, 2011</b>
<b>11.1 Subsidiaries - unquoted</b>		
Pace Woodlands (Private) Limited 3,000 (June 2011: 3,000) fully paid ordinary shares of Rs 10 each	30	30
Equity held 52% (June 2011: 52%)		
Pace Gujrat (Private) Limited 2,450 (June 2011: 2,450) fully paid ordinary shares of Rs 10 each	25	25
Equity held 100% (June 2011: 100%)	<u>55</u>	<u>55</u>
<b>11.2 Associated undertakings - unquoted</b>		
Pace Barka Properties Limited 75,875,000 (June 2011: 77,500,000) fully paid ordinary shares of Rs 10 each	758,651	774,901
Equity held 24.86% (June 2011: 25.39%)		
Pace Super Mall (Private) Limited 18,000 (June 2011: 18,000) fully paid ordinary shares of Rs 10 each	180	180
Equity held 40% (June 2011: 40%)	<u>758,831</u>	<u>775,081</u>
Less: Cumulative impairment losses recognized - note 11.2.1	<u>(151,730)</u>	<u>(154,980)</u>
	<u>607,101</u>	<u>620,101</u>
<b>11.2.1 Cumulative impairment losses recognized</b>		
Opening balance	154,980	-
Recognised during the period / year	-	154,980
Derecognised on disposal of investment	<u>(3,250)</u>	<u>-</u>
	<u>151,730</u>	<u>154,980</u>
<b>11.3 Available for sale - quoted</b>		
At cost	3,782	3,782
Less : Cumulative fair value loss - note 11.3.1	<u>(545)</u>	<u>(105)</u>
	<u>3,237</u>	<u>3,677</u>
<b>11.3.1 Cumulative fair value loss</b>		
Opening balance	105	3
Fair value loss during the period / year	<u>440</u>	<u>102</u>
	<u>545</u>	<u>105</u>
<b>12. Stock-in-trade</b>		
Work-in-process		
- Pace Towers	1,232,093	1,204,656
- Pace Circle	640,792	-
- Pace Supermall	21,600	-
Shops and houses	475,125	403,510
Woodland plots	9,216	9,216
	<u>2,378,826</u>	<u>1,617,382</u>
Stores inventory	1,063	787
	<u>2,379,889</u>	<u>1,618,169</u>

### 13. Operating Segments

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, is a committee comprising of the Chief Executive Officer, Group Director Finance, Chief Operating Officer and the Chief Financial Officer.

Management monitors the operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Operating segments are reported in a manner consistent with internal reporting provided to the Chief Operating Decision Maker (CODM). Segment performance is generally evaluated based on certain key performance indicators including business volume, gross profit and reduction in operating costs.

Segment results and assets include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. CODM assesses the performance of the operating segments based on a measure of gross profit and segment assets. Unallocated items include corporate assets and liabilities.

The Management has determined the operating segments based on the reports reviewed by the CODM that are used to make strategic and business decisions.

13.1 For management purposes, the activities of the Company are organised into business units based on the nature of activities:

#### (a) Real Estate

This segment relates to the sale of land, condominiums, shops/counters and villas. This also includes sale of Pace Woodlands and Model Town Extension on completed project basis and sale of Pace Towers on percentage of completion basis.

#### (b) Investment Properties

The segment relates to the properties held to earn rentals or for capital appreciation or for both.

#### (c) Others

Businesses that individually do not meet the criteria of a reportable segment as per IFRS - 8, "Operating Segments"

	(Rupees in thousand)															
	Real estate			Investment properties			Others			Total						
	Quarter ended March 31, 2012	2011	Nine months ended March 31, 2012	Quarter ended March 31, 2011	2012	Nine months ended March 31, 2011	Quarter ended March 31, 2012	2011	Nine months ended March 31, 2011	Quarter ended March 31, 2012	2011	Nine months ended March 31, 2012				
<b>13.2 Segment results</b>																
Sales	-	36,911	(35,506)	(36,759)	6,656	7,600	17,827	142,612	36,947	39,380	116,851	122,010	43,603	83,891	99,172	227,863
Cost of sales	55,789	(43,631)	36,435	(66,909)	(14,851)	(59,928)	(31,816)	(212,231)	(87,204)	(21,249)	(208,550)	(75,437)	(46,266)	(124,808)	(203,931)	(956,577)
Gross profit / (loss)	55,789	(6,720)	929	(105,668)	(8,195)	(52,328)	(13,989)	(69,619)	(50,257)	18,131	(91,699)	46,573	(2,665)	(40,917)	(104,759)	(128,714)
- Changes in fair value of investment property	-	-	-	-	(6,755)	(147,108)	(672,205)	(496,708)	-	-	-	-	(6,755)	(147,108)	(672,205)	(496,708)
Segment results	55,789	(6,720)	929	(105,668)	(14,950)	(199,436)	(686,194)	(566,327)	(50,257)	18,131	(91,699)	46,573	(9,418)	(188,025)	(776,964)	(625,422)
Administrative and selling expenses									(30,828)	(39,089)	(90,828)	(90,828)	(90,828)	(90,828)	(90,828)	(175,691)
Other operating income									10,638	16,837	10,638	16,837	10,638	16,837	33,123	27,438
Finance costs									(110,654)	(112,390)	(110,654)	(112,390)	(110,654)	(112,390)	(348,049)	(361,980)
Other operating expenses									(13,634)	-	(13,634)	-	(13,634)	-	(68,936)	-
<b>Loss before tax</b>									(153,896)	(322,667)	(1,331,943)	(1,331,943)	(1,331,943)	(1,135,655)	(1,135,655)	(1,135,655)
Taxation									(950)	57,749	(950)	57,749	(950)	57,749	(1,062)	196,230
<b>Loss for the period</b>									(154,246)	(264,918)	(1,332,893)	(1,332,893)	(1,332,893)	(1,077,906)	(1,077,906)	(939,425)

	Real estate				Investment properties				Others				Total	
	Quarter ended		Nine months ended		Quarter ended		Nine months ended		Quarter ended		Nine months ended			
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011		
<b>13.2.1 Sales</b>														
Shops, houses and commercial buildings	-	19,511	34,435	37,011	-	-	-	-	-	-	-	19,511	34,435	153,315
- at completion of project basis	-	-	(51,816)	-	-	116,304	-	-	-	-	-	-	(51,816)	-
- at percentage of completion basis	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Plots	-	17,400	-	19,600	-	-	-	-	-	-	-	17,400	-	19,600
Licensee fee	-	-	-	-	6,656	7,600	17,827	26,308	-	-	-	6,656	7,600	17,827
Display advertisements and miscellaneous income	-	-	-	-	-	-	-	-	4,195	3,709	11,542	4,195	3,709	11,542
Service charges	-	-	-	-	-	-	-	-	32,752	35,671	105,309	32,752	35,671	105,309
Sale of commodities	-	-	-	-	-	-	-	-	-	-	6,196	-	-	6,196
Gross sales	-	36,911	(17,381)	56,611	6,656	7,600	17,827	142,612	36,947	39,380	116,851	43,603	83,891	117,297
Less: Sales return at completion of project basis	-	-	(18,125)	(93,370)	-	-	-	-	-	-	-	-	-	(18,125)
	-	36,911	(35,506)	(36,759)	6,656	7,600	17,827	142,612	36,947	39,380	116,851	43,603	83,891	99,172
<b>13.2.2 Cost of sales</b>														
Shops, houses and commercial buildings	-	(24,802)	(22,020)	(38,969)	-	-	(46,075)	-	-	-	-	(24,802)	(22,020)	(85,044)
- at completion of project basis	-	-	27,435	-	-	-	-	-	-	-	-	-	27,435	-
- at percentage of completion basis	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Plots sold	-	(13,536)	-	(15,265)	-	-	-	-	-	-	-	(13,536)	-	(15,265)
Commodities sold	-	-	-	-	-	-	-	-	-	-	(5,959)	-	-	(5,959)
Store operating expenses	55,789	(5,293)	31,020	(14,675)	(14,851)	(59,929)	(31,816)	(166,156)	(67,204)	(21,249)	(209,550)	(46,266)	(86,470)	(209,346)
	55,789	(43,631)	36,435	(68,909)	(14,851)	(59,929)	(31,816)	(212,231)	(67,204)	(21,249)	(209,550)	(46,266)	(124,809)	(293,931)
														(959,577)

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#### 14. Other operating expenses

This represents exchange loss on translation of foreign currency convertible bonds.

#### 15. Transactions with related parties

Relationship with the Company	Nature of transaction	Nine months ended	
		March 31, 2012	March 31, 2011
i. Associates	Purchase of goods & services	3,562	8,820
	Sale of goods and services	5,445	4,950
	Advance against purchase of property	-	36,127
	Equity investment	-	3,772
	Guarantee commission income	1,125	1,125
	Disposal of vehicle	340	2,824
	Proceeds from sale of investment	13,000	-
ii. Directors and key management personnel	Salaries and other employee benefits	12,720	15,248
	Advances	-	2,045
iii. Post employment benefit plan	Expense charged in respect of benefit plans	4,575	2,376
		<b>Unaudited</b>	<b>Audited</b>
		<b>March 31,</b>	<b>June 30,</b>
		<b>2012</b>	<b>2011</b>
		<b>(Rupees in thousand)</b>	

#### Period end balances

Receivable from related parties	910,742	931,584
Payable to related parties	75,238	61,960

	Quarter ended		Nine months ended	
	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011
	<b>16. Loss per share</b>			
<b>16.1 Basic loss per share</b>				
Loss for the period (Rupees in thousand)	(154,246)	(264,918)	(1,333,005)	(939,425)
Weighted average number of ordinary shares (Number)	278,877	278,877	278,877	278,877
Loss per share (Rupees)	(0.55)	(0.95)	(4.78)	(3.37)

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13.2.3 This represents the impact of change in estimate in respect of total sales value and total cost for completion of 'Pace Towers' project. As referred to in note 1.2, the Company now expects to recommence work on its 'Pace Towers' project. During the period, the Company has reassessed its estimates for total sales value and total cost for completion of the project, which has resulted in decrease in amount of revenue recognized with corresponding impact on receivables. This has also resulted in decrease in costs recognized with the corresponding increase in inventory (work-in-process).

## 16.2 Diluted loss per share

The dilution effect on basic loss per share is due to conversion option on foreign currency convertible bond. The basic weighted average number of shares have been adjusted for conversion option available to bondholders.

	Quarter ended		Nine months ended	
	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011
Loss for the period (Rupees in thousand)	(154,246)	(264,918)	(1,333,005)	(939,425)
Markup on foreign currency convertible bonds (Rupees in thousand)	14,219	12,841	41,551	38,162
Exchange loss (Rupees in thousand)	8,862	(8,057)	44,809	(3,487)
Loss used to determine diluted loss per share	<u>(131,165)</u>	<u>(260,134)</u>	<u>(1,246,645)</u>	<u>(904,750)</u>
Weighted average number of ordinary shares (Number)	278,877	278,877	278,877	278,877
Assumed conversion of convertible bonds into ordinary shares (Number)	<u>63,615</u>	<u>60,250</u>	<u>63,889</u>	<u>60,513</u>
Weighted average number of shares for diluted loss per share (Number)	<u>342,492</u>	<u>339,127</u>	<u>342,766</u>	<u>339,390</u>
Loss per share - diluted (Rupees)	<u>(0.38)</u>	<u>(0.77)</u>	<u>(3.64)</u>	<u>(2.67)</u>
Restricted to basic loss per share in case of anti-dilution (Rupees)	<u>(0.55)</u>	<u>(0.95)</u>	<u>(4.78)</u>	<u>(3.37)</u>

The effect of the conversion of foreign currency convertible bonds into ordinary shares is anti-dilutive for the current period, accordingly the diluted loss per share has been restricted to the basic loss per share.

## 17. Cash generated from/(used in) operations

	Nine months ended	
	March 31, 2012	March 31, 2011
Loss before tax	<b>(1,331,943)</b>	(1,135,655)
Adjustments for:		
- Depreciation on property, plant and equipment	<b>16,626</b>	28,700
- Depreciation on assets subject to finance lease	<b>15,528</b>	16,564
- Amortisation on intangible assets	<b>417</b>	424
- Amortisation of deferred income	<b>(14,375)</b>	(14,375)
- Gain on sale of property, plant and equipment	<b>(1,945)</b>	(2,757)
- Markup income	<b>(1,072)</b>	(2,690)
- Changes in fair value of investment property	<b>672,205</b>	493,358
- Finance costs	<b>348,049</b>	361,980
- Exchange loss/(gain) on foreign currency convertible bonds	<b>68,936</b>	(5,365)
- Provision for doubtful receivables	<b>57,658</b>	23,650
- Advances written off	<b>2,509</b>	-
- Provision for gratuity and leave encashment	<b>4,575</b>	4,110
<b>Loss before working capital changes</b>	<b>(162,832)</b>	(232,056)

### Effect on cash flow due to working capital changes

- (Increase) / decrease in stock-in-trade	<b>(5,690)</b>	81,616
- Decrease in trade debts	<b>144,899</b>	84,984
- Increase in advance against purchase of property	-	(33,389)
- Decrease in advances, deposits prepayments and other receivables	<b>15,994</b>	31,379
- Increase in creditors, accrued and other liabilities	<b>33,718</b>	4,800
	<b>188,921</b>	169,390
	<b>26,089</b>	(62,666)

## 18. Date of authorization for issue

This condensed interim financial information was authorised for issue on April 27, 2012 by the Board of Directors of the Company.

## 19. Corresponding figures

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim balance sheet and condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim profit and loss account, condensed interim statement of comprehensive income and condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.

LAHORE

CHIEF EXECUTIVE

DIRECTOR

**PACE (PAKISTAN) GROUP**  
**CONSOLIDATED CONDENSED**  
**INTERIM FINANCIAL REPORT**  
**(UN-AUDITED)**  
**FOR THE PERIOD ENDED**  
**MARCH 31, 2012**

## DIRECTORS' REPORT

The Board of Directors of Pace (Pakistan) Limited ("the Group") take pleasure in presenting to its shareholders the consolidated condensed interim financial information of the Group (un-audited) for the quarter and nine months period ended March 31, 2012.

### Operating Results

The overall economic recession, persistent high inflation, devaluation of Pak rupee and high interest rates in the country has curtailed the ability of people to invest in real estate which has consequently lead to a bearish trend in the sector affecting the sales, selling prices and margins. The Group witnessed a total sale of Rupees 99.172 million during nine months as compared to sales of Rupees 227.863 million during previous nine months. Shortage of power supply, drastic increase in electricity and fuel prices along with high inflation has contributed a major part towards increase in operational cost and resultant gross loss. Increase in administrative expenses is primarily due to the addition of expenses of Model Town Extension Mall which was non-operational in the comparative period. Increase in other income is mainly due to the increase in car parking income and rental income.

Un-audited results for the quarter and of nine months ended March 31, 2012, with respective corresponding periods, are as under:

	Rupees in '000'			
	For the 3rd Quarter		Cumulative	
	Jan-Mar 2012	Jan-Mar 2011	Jul-Mar 2012	Jul-Mar 2011
Gross Loss	(2,663)	(47,344)	(107,408)	(126,402)
Decrease in fair value of investment property	(6,755)	(147,108)	(672,205)	(450,879)
Other operating income	11,205	17,616	35,510	29,612
Net Loss before tax	(161,320)	(352,991)	(1,377,426)	(1,235,895)
Loss per share - basic & diluted (Rupees)	(0.58)	(1.03)	(4.93)	(3.66)

Due to liquidity issues, the Group has not been able to fulfill its commitments towards the financial institutions and amount payable to financial institutions is currently in overdue status. However, the management is in process of rescheduling its financial obligations with financial institutions which is expected to be completed in due course.

### General

The Board of Directors also wishes to express its gratefulness to the shareholders for their continued support and to all their employees for their ongoing dedication and commitment to the Group.

Mr. Etrat Hussain Rizvi is only an alternate Director to Sheikh Suliaman Ahmed Saeed Al-Hoqani.

For and on behalf of the Board of Directors

Lahore  
April 27, 2012

Aamna Taseer  
CEO/Director

## PACE (PAKISTAN) GROUP CONSOLIDATED CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2012

	Un-audited March 31, 2012	Audited June 30, 2011
	(Rupees in thousand)	
<b>EQUITY AND LIABILITIES</b>		
<b>SHARE CAPITAL AND RESERVES</b>		
Authorised capital 600,000,000 (June 2011: 600,000,000) ordinary shares of Rs 10 each	<u>6,000,000</u>	<u>6,000,000</u>
Issued, subscribed and paid up capital 278,876,604 (June 2011: 278,876,604) ordinary shares of Rs 10 each	<u>2,788,766</u>	2,788,766
Reserves	<u>474,909</u>	651,379
Unappropriated profit	<u>296,239</u>	1,671,644
	<u>3,559,914</u>	5,111,789
NON-CONTROLLING INTEREST	<u>(15,526)</u>	(15,514)
	<u>3,544,388</u>	5,096,275
<b>NON-CURRENT LIABILITIES</b>		
Long term finances		
-secured	5	-
-unsecured	-	228,000
Redeemable capital - secured (non-participatory)	6	-
Liabilities against assets subject to finance lease	-	1,497,600
Foreign currency convertible bonds - unsecured	7	-
Deferred liabilities	-	1,890
Advances against sale of property	-	1,248,567
	<u>32,324</u>	32,828
	<u>133,041</u>	112,330
	<u>165,365</u>	3,126,852
<b>CURRENT LIABILITIES</b>		
Deferred income	<u>3,194</u>	17,569
Current portion of long term liabilities	<u>3,694,852</u>	643,362
Short term finances - secured	<u>100,000</u>	104,457
Creditors, accrued and other liabilities	<u>658,464</u>	364,779
Taxation	<u>5,534</u>	5,534
	<u>4,462,044</u>	1,135,701
<b>CONTINGENCIES AND COMMITMENTS</b>		
	<u>8</u>	<u>8</u>
	<u>8,171,797</u>	<u>9,358,828</u>

The annexed notes 1 to 20 form an integral part of this consolidated condensed interim financial information.

LAHORE

CHIEF EXECUTIVE

**PACE (PAKISTAN) GROUP**  
**CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS**  
**ACCOUNT (UN-AUDITED)**  
**FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2012**

		Quarter ended		Nine Months ended	
		March 31,	March 31,	March 31,	March 31,
		2012	2011	2012	2011
(Rupees in thousand)					
Sales	13.2.1	43,603	83,891	99,172	227,863
Cost of sales	13.2.2	(46,266)	(131,235)	(206,580)	(354,265)
<b>Gross loss</b>		<b>(2,663)</b>	<b>(47,344)</b>	<b>(107,408)</b>	<b>(126,402)</b>
Administrative and selling expenses		(30,573)	(39,089)	(171,130)	(175,691)
Other operating income		11,205	17,616	35,510	29,612
Other operating expenses	14	(13,634)	-	(68,936)	-
<b>Loss from operations</b>		<b>(35,665)</b>	<b>(68,817)</b>	<b>(311,964)</b>	<b>(272,481)</b>
Finance costs		(110,660)	(114,782)	(348,219)	(369,911)
Changes in fair value of investment property		(6,755)	(147,108)	(672,205)	(450,879)
Share of loss from associates		(8,240)	(22,284)	(45,038)	(142,624)
<b>Loss before tax</b>		<b>(161,320)</b>	<b>(352,991)</b>	<b>(1,377,426)</b>	<b>(1,235,895)</b>
Taxation					
-Group		(350)	57,750	(1,062)	196,231
-Associated companies		-	7,992	3,083	18,708
<b>Loss for the period</b>		<b>(161,670)</b>	<b>(287,249)</b>	<b>(1,375,405)</b>	<b>(1,020,956)</b>
<b>Other comprehensive profit/(loss)</b>					
Changes in fair value of available for sale investment		296	334	(440)	334
share in capital reserve of associates		(68,720)	7,403	(176,030)	33,616
<b>Total comprehensive loss for the period</b>		<b>(230,094)</b>	<b>(279,512)</b>	<b>(1,551,875)</b>	<b>(987,006)</b>
Loss attributable to					
- Equity holders of the Parents		(230,083)	(277,304)	(1,551,863)	(979,686)
- Non-Controlling interest		(11)	(2,208)	(12)	(7,320)
		<b>(230,094)</b>	<b>(279,512)</b>	<b>(1,551,875)</b>	<b>(987,006)</b>
Loss per share attributable to ordinary shareholders					
- basic (Rupees)	16.1	<b>(0.58)</b>	(1.03)	<b>(4.93)</b>	(3.66)
- diluted (Rupees)	16.2	<b>(0.58)</b>	(1.03)	<b>(4.93)</b>	(3.66)

The annexed notes 1 to 20 form an integral part of this consolidated condensed interim financial information.

LAHORE:

CHIEF EXECUTIVE

DIRECTOR

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ASSETS	Note	Un-audited	Audited
		March 31, 2012	June 30, 2011
(Rupees in thousand)			
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	9	397,516	516,419
Assets subject to finance lease		9,731	25,259
Capital work-in-progress		-	6,672
Investment property	10	3,171,055	3,828,426
Intangible assets		8,391	8,808
Investments	11	1,080,125	1,311,550
Long term advances and deposits		13,022	13,533
Advance against purchase of property - unsecured		-	662,392
Deferred taxation		-	-
		<b>4,679,840</b>	<b>6,373,059</b>
<b>CURRENT ASSETS</b>			
Stock-in-trade	12	2,405,463	1,646,405
Trade debts - unsecured		816,938	1,019,495
Due from related party- unsecured		20,582	18,506
Advances, deposits, prepayments and other receivables		219,118	241,771
Cash and bank balances		29,856	59,592
		<b>3,491,957</b>	<b>2,985,769</b>
		<b>8,171,797</b>	<b>9,358,828</b>

DIRECTOR

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**PACE (PAKISTAN) GROUP  
CONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT  
(UN-AUDITED)  
FOR THE NINE MONTHS ENDED MARCH 31, 2012**

	Note	Nine Months ended	
		March 31, 2012 (Rupees in thousand)	March 31, 2011
<b>Cash flows from operating activities</b>			
Cash generated from / (used in) operations	17	36,963	(9,525)
Net increase in advances against sale of property		20,711	19,790
Finance cost paid		(25,296)	(215,038)
Gratuity and leave encashment paid		(4,687)	(5,130)
Taxes paid		(6,912)	(6,584)
<b>Net cash generated from / (used in) operating activities</b>		<b>20,779</b>	<b>(216,487)</b>
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment		(1,965)	-
Proceeds from sale of property, plant and equipment		4,389	5,525
Proceeds from sale of investment property		-	86,330
Decrease in long term advances and deposits		511	72
Investment in equity instrument		-	(3,776)
Proceeds from disposal of investment		13,000	-
Markup received		1,072	2,690
<b>Net cash generated from investing activities</b>		<b>17,007</b>	<b>90,841</b>
<b>Cash flows from financing activities</b>			
Long term finances - net		(59,837)	6,359
Short term borrowing		(4,457)	(21,501)
Repayment of finance lease liabilities		(3,228)	(16,467)
<b>Net cash used in financing activities</b>		<b>(67,522)</b>	<b>(31,609)</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(29,736)</b>	<b>(157,255)</b>
<b>Cash and cash equivalents at beginning of the period</b>		<b>59,592</b>	<b>177,505</b>
<b>Cash and cash equivalents at the end of the period</b>		<b>29,856</b>	<b>20,250</b>

The annexed notes 1 to 20 form an integral part of this consolidated condensed interim financial information.

LAHORE

CHIEF EXECUTIVE

DIRECTOR

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**PACE (PAKISTAN) GROUP  
CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY  
FOR THE NINE MONTHS ENDED MARCH 31, 2012**

	(Rupees in thousand)		
	Attributable to equity holders of the parent	Non-controlling Interest	
	Share in capital reserves of associates	Total Equity	
	Revaluation reserve for changes in fair value of investments	Unappropriated profit	
	Share premium reserve	Total	
Balance as on June 30, 2010 (Audited)	2,788,766	331,731	7,617,182
Total comprehensive loss for the nine months ended March 31, 2011	-	(3)	(10,154)
Loss for the period	-	-	(1,020,956)
Other comprehensive income	(81,097)	81,097	33,950
Transactions with owners	(81,097)	33,616	(987,006)
Balance as on March 31, 2011 (Un-audited)	2,788,766	365,347	6,630,176
Total comprehensive loss for the last quarter ended June 30, 2011	-	331	(17,474)
Loss for the period	-	-	(1,530,823)
Other comprehensive income	-	12,872	12,436
Transactions with owners	-	12,872	(1,518,387)
Balance as on June 30, 2011 (Audited)	2,788,766	378,219	5,111,789
Total comprehensive loss for the nine months ended March 31, 2012	-	-	(15,514)
Loss for the period	-	-	(1,528,863)
Other comprehensive loss	(440)	(176,030)	12,436
Transactions with owners	(440)	(176,030)	(1,551,875)
Balance as on March 31, 2012 (Un-audited)	2,788,766	202,189	3,559,914
			(15,526)
			3,544,388

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The annexed notes 1 to 20 form an integral part of this consolidated condensed interim financial information.

Lahore

Chief Executive

Director



**PACE (PAKISTAN) GROUP  
NOTES TO AND FORMING PART OF THE CONSOLIDATED  
CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)  
FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2012**

**1. Legal status and activities**

**1.1 Constitution and ownership**

The consolidated condensed financial statements of the Pace (Pakistan) Group comprise of the financial information of:

**Pace (Pakistan) Limited**

Pace (Pakistan) Limited (the "holding company") is a public limited company incorporated in Pakistan and listed on Karachi and Lahore Stock Exchanges. The object of the Company is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.

**Pace Gujrat (Private) Limited**

Pace Gujrat (Private) Limited (a subsidiary) was incorporated on July 8, 2005 as a private limited company under Companies Ordinance, 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc. It is a wholly owned company of Pace (Pakistan) Limited.

**Pace Woodlands (Private) Limited**

Pace Woodlands (Private) Limited (a subsidiary) was incorporated on July 27, 2004 as a private limited company under Companies Ordinance, 1984. The object of the company is to acquire by purchase or otherwise land and plots and to sell or construct, lease, hire and manage buildings, shopping malls, super markets, utility stores, plazas, shopping arcades etc.

**1.2 Activities of the group**

The object of the Group is to build, acquire, manage and sell condominiums, departmental stores, shopping plazas, super markets, utility stores, housing societies and to carry out commercial, industrial and other related activities in and out of Pakistan.

**1.3 Going concern assumption**

During the period, the Group has incurred a after tax loss of Rs. 1,375.405 million (year ended June 30, 2011: Rs. 2,557.139 million). As at the reporting date, the current liabilities of the Group have exceeded its current assets by Rs. 970.087 million and the reserves of the Group have been significantly depleted. The Group has not been able to meet various obligations towards its lenders, including repayment of principal and markup thereon in respect of its long term borrowings. As a consequence, the Group has also been unable to realize its existing receivables from customers and facing difficulties in sale of its inventory, being principally encumbered against borrowings from lenders of long term financing. These conditions raise significant doubts on the Group's ability to continue as a going concern.

The ability of the Group to continue as a going concern is dependent upon the ability of the Group to restructure its long term borrowings on account of relaxation in terms of repayment as well as its ability to generate liquid funds from realization of its receivables and inventory. In view of the above, the Group has requested its lenders, on bilateral as well as consortium basis, for restructuring of borrowings and while, no formal agreements have been reached, the management considers that it is in the advance stages of negotiations with its lenders and feels confident that the lenders will agree to its proposals for restructuring seeking relaxation in payment terms, in addition to the following salient features:

- Partial settlement of principal amount against properties of the Group on market value and adjustment of markup through receivables of sold shops; and
- Swap of collateral given to the providers of Redeemable Capital (note 6) with that given to the syndicate finance lenders (note 5). This shall entail transfer of encumbrance over the Pace Towers (currently under construction) to syndicate finance lenders against that on the fully developed properties in Model Town, Lahore and Gujranwala to the providers of Redeemable Capital.

The above restructuring is expected to be augmented by other actions of the management of the Group for improving operational efficiency of its projects, which include changes in the mechanism for reimbursement of service charges, reduction of cost and enhancement of operational revenues.

The management of the Group is confident that the above actions and steps shall enable the Group to realize its existing receivables, aid the sale of inventory from the completed projects referred above and utilize the resultant liquidity for completion and sale of its 'Pace Towers' Project.

The consolidated condensed interim financial information has been prepared on a going concern basis based on the management's expectations that:

- the Group will be able to obtain relaxations from its lenders as highlighted above, and
- the Group will be able to readily realize its receivables and inventory and be able to utilize the resultant liquidity for completion and sale of the 'Pace Towers' Project.

The consolidated condensed interim financial information consequently, does not include any adjustment relating to the realization of its assets and liquidation of liabilities that might be necessary should the Group be unable to continue as a going concern.

**2. Statement of compliance**

This consolidated condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed. This consolidated condensed interim financial information does not include all the information required for annual financial statements and therefore should be read in conjunction with the annual financial statements for the year ended June 30, 2011.

**3. Significant accounting policies**

Except as described below, the accounting policies adopted for the preparation of these consolidated condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the Group for the year ended June 30, 2011.

### 3.1 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Group's financial statements covering annual periods, beginning on or after the following dates:

#### 3.1.1 Standards, amendments to published standards and interpretations that are effective in 2011 and are applicable to the Group

Standards or Interpretation	Effective date (accounting periods beginning on or after)
- IAS 24 (revised) - Related party disclosures	July 01, 2011
- IFRS 7 (amendment) - Disclosures on de-recognition	July 01, 2011

#### 3.1.2 Standards, amendments and interpretations to existing standards effective in 2011 that are not relevant to the Group

Standards or Interpretation	Effective date (accounting periods beginning on or after)
- IFRS 1 - First time adoption on fixed dates and hyperinflation	July 01, 2011
- IFRIC 14 - Prepayments of a minimum funding requirement	July 01, 2011

#### 3.1.3 Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group

Standards or Interpretation	Effective date (accounting periods beginning on or after)
- IAS 1 (amendments)	July 01, 2012
- IAS 12 - Income taxes	January 01, 2012
- IAS 19 (revised 2011) - Employee benefits	January 01, 2013
- IAS 27 (revised 2011) - Separate financial statements	January 01, 2013
- IAS 28 (revised 2011) - Associates and joint ventures	January 01, 2013
- IFRS 9 - Financial instruments	January 01, 2013
- IFRS 10 - Consolidated financial statements	January 01, 2013
- IFRS 11 - Joint arrangements	January 01, 2013
- IFRS 12 - Disclosures of interests in other entities	January 01, 2013
- IFRS 13 - Fair value measurement	January 01, 2013

### 4. Taxation

The provision for taxation for the nine months ended March 31, 2012 has been made on an estimated basis.

Note	Un-Audited March 31, 2012 (Rupees in thousand)	Audited June 30, 2011
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### 5. Long term finances - secured

Opening balance	827,422	836,563
Add: Term finance obtained	-	40,000
	<u>827,422</u>	<u>876,563</u>
Less: Repayment during the period / year	54,200	49,141
	<u>773,222</u>	<u>827,422</u>
Less: Current portion shown under current liabilities - note 5.1	773,222	599,422
	<u>-</u>	<u>228,000</u>

5.1 The aggregate current portion of Rs 773.222 million includes principal instalments aggregating to Rs 180 million, which, under the terms of loan agreements were due for repayment in period subsequent to March 31, 2013. However, as the Group could not repay on a timely basis the instalments due upto the nine months ended March 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreements, therefore these loans have been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The Group is in negotiation with lenders for relaxation in payment terms and certain other covenants. The banks have not demanded any early repayment nor have levied any penalties.

	Un-Audited March 31, 2012 (Rupees in thousand)	Audited June 30, 2011
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### 6. Redeemable capital - secured (non-participatory)

Opening balance	1,498,200	1,498,200
Less: Redeemed during the period / year	-	-
	<u>1,498,200</u>	<u>1,498,200</u>
Less: Current portion shown under current liabilities - note 6.1	1,498,200	600
	<u>-</u>	<u>1,497,600</u>

6.1 The aggregate current portion of Rs 1,498.200 million includes principal instalments aggregating to Rs 1,198.080 million, which, under the terms of loan agreements were due for repayment in period subsequent to March 31, 2013. However, as the Group could not repay on a timely basis the instalments due upto the nine months ended March 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been classified as a current liability under the guidance contained in IAS 1 "Presentation of financial statements". The Group is in negotiation with lenders for relaxation in payment terms and certain other covenants. TFC holders have not demanded any early repayment nor have levied any penalties.

	<b>Un-Audited March 31, 2012 (Rupees in thousand)</b>	Audited June 30, 2011
<b>7. Foreign currency convertible bonds - unsecured</b>		
Opening balance	<b>1,254,643</b>	1,181,561
Markup accrued for the period / year	<b>63,925</b>	78,073
	<b>1,318,568</b>	1,259,634
Markup paid during the period / year	-	(11,490)
Exchange loss for the period / year	<b>68,936</b>	6,499
	<b>1,387,504</b>	1,254,643
Less: Current portion shown under current liabilities - note 7.1	<b>1,387,504</b>	6,076
	<b>-</b>	<b>1,248,567</b>

7.1 The aggregate current portion of Rs 1,387.504 million includes accreted principal amount of Rs 1,370.832 million, which, under the terms of foreign currency convertible bonds was due on January 06, 2013. However, as the Group could not repay on a timely basis the coupon payments due upto the nine months ended March 31, 2012 and is not compliant with certain debt covenants, which represents a breach of the respective agreement, therefore the entire outstanding amount has been disclosed as a current liability under the guidance contained in IAS 1 "Presentation of financial statements".

## 8. Contingencies and commitments

### 8.1 Contingencies

- (i) Claims against the Group not acknowledged as debts Rs 21.644 million (June 30 2011: Rs 21.644 million).
- (ii) Corporate guarantee on behalf of Pace Barka Properties Limited, a related party, in favour of The Bank of Punjab, amounting to Rs 900 million (June 30 2010: Rs 900 million) as per the approval of shareholders through the special resolution dated July 29, 2006.
- (iii) The Group entered into an agreement with Worldcall Telecom Limited (WTL) for Rs 12.138 million to provide dark optical fibre services (installation and maintenance) for a period of twenty years on the existing WTL metro optical fibre network.

### 8.2 Commitments

- (i) Contract for purchase of properties from Pace Barka Properties Limited, amounting to Rs 301.708 (June 30, 2011: Rs 301.708)
- (ii) The amount of future payments under operating leases and the period in which these payments will become due are as follows:

	<b>Un-Audited March 31, 2012 (Rupees in thousand)</b>	Audited June 30, 2011
Not later than one year	<b>6,300</b>	7,326
Later than one year and not later than five years	<b>38,883</b>	38,129
Later than five years	<b>754,592</b>	25,689
	<b>799,775</b>	<b>71,144</b>

## 9. Property, plant and equipment

	<b>Un-Audited March 31, 2012 (Rupees in thousand)</b>	Audited June 30, 2011
Opening book value	<b>516,419</b>	550,444
Add: Additions during the period / year - note 9.1	<b>8,637</b>	80
Add: Transfers from assets subject to finance lease (at book value)	<b>-</b>	7,184
	<b>8,637</b>	7,264
	<b>525,056</b>	557,708
Less: Disposals during the period / year (at book value)	<b>2,445</b>	2,799
Less: Transfer to inventory during the period / year (at book value)	<b>93,635</b>	-
Less: Transfer to investment property during the period / year (at book value)	<b>14,834</b>	-
Less: Depreciation charged during the period / year	<b>16,626</b>	38,490
	<b>127,540</b>	41,289
Closing book value	<b>397,516</b>	516,419

### 9.1 Following is the detail of additions during the period / year:

Electrical equipment	<b>6,672</b>	-
Computers	<b>-</b>	80
Vehicles	<b>1,965</b>	-
	<b>8,637</b>	80

### 10. Investment property

Opening fair value	<b>3,828,426</b>	4,935,576
Add: Additions to cost during the period / year		
- Direct additions	<b>-</b>	17,300
- Transfer from stock-in-trade	<b>-</b>	12,639
- Transfer from fixed assets	<b>14,834</b>	-
Less: Deletions to cost during the period / year		
- Transfer to stock in trade	<b>-</b>	(116,305)
- Disposals of investment property	<b>-</b>	(232,626)
Closing value before revaluation	<b>3,843,260</b>	4,616,584
Add: Fair value loss recognised during the period / year	<b>(672,205)</b>	(788,158)
Closing value after revaluation	<b>3,171,055</b>	3,828,426

### 11. Investments

In equity instruments of:		
- associated undertakings - unquoted - note 11.1	<b>1,076,888</b>	1,307,873
Available for sale - quoted - note 11.2	<b>3,237</b>	3,677
	<b>1,080,125</b>	1,311,550

	<b>Un-Audited March 31, 2012 (Rupees in thousand)</b>	<b>Audited June 30, 2011</b>
<b>11.1 Associated undertakings - unquoted</b>		
Pace Barka Properties Limited 75,875,000 (June 2011: 77,500,000) fully paid ordinary shares of Rs 10 each Equity held 24.86% (June 2011: 25.39%)	- note 11.1.1 <b>1,228,438</b>	1,462,673
Pace Super Mall (Private) Limited 18,000 (June 2011: 18,000) fully paid ordinary shares of Rs 10 each Equity held 40% (June 2011: 40%)	<b>180</b>	180
	<b>1,228,618</b>	1,462,853
Less: Cumulative impairment losses recognized	- note 11.1.2 <b>(151,730)</b>	(154,980)
	<b>1,076,888</b>	1,307,873
<b>11.1.1 Pace Barka Properties Limited</b>		
Cost	<b>758,651</b>	774,901
Brought forward amounts of post acquisition reserves and profits and negative goodwill recognized directly in profit and loss account	<b>687,772</b>	1,114,587
	<b>1,446,423</b>	1,889,488
Share of movement in reserves during the year	<b>(176,030)</b>	46,488
Share of loss for the periodo / year		
- before taxation	<b>(26,128)</b>	(136,676)
- provision for taxation	<b>3,083</b>	18,195
Loss on sale of investment	<b>(18,910)</b>	(354,822)
	<b>(41,955)</b>	(473,303)
	<b>1,228,438</b>	1,462,673
<b>11.1.2 Cumulative impairment losses recognized</b>		
Opening balance	<b>154,980</b>	-
Recognised during the period / year	-	154,980
Derecognised on disposal of investment	<b>(3,250)</b>	-
	<b>151,730</b>	154,980
<b>11.2 Available for sale - quoted</b>		
At cost	<b>3,782</b>	3,782
Less : Cumulative fair value loss	- note 11.2.1 <b>(545)</b>	(105)
	<b>3,237</b>	3,677
<b>11.2.1 Cumulative fair value loss</b>		
Opening balance	<b>105</b>	3
Fair value loss during the period / year	<b>440</b>	102
	<b>545</b>	105

	<b>Un-Audited March 31, 2012 (Rupees in thousand)</b>	<b>Audited June 30, 2011</b>
<b>12. Stock-in-trade</b>		
Work-in-process		
- Pace Towers	<b>1,232,093</b>	1,204,659
- Pace Circle	<b>640,792</b>	-
- Pace Supermall	<b>21,600</b>	-
Shops and houses	<b>497,368</b>	394,643
Woodland plots	<b>12,547</b>	46,316
	<b>2,404,400</b>	1,645,618
Stores inventory	<b>1,063</b>	787
	<b>2,405,463</b>	1,646,405
<b>13. Operating Segments</b>		
Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, is a committee comprising of the Chief Executive Officer, Group Director Finance, Chief Operating Officer and the Chief Financial Officer.		
Management monitors the operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Operating segments are reported in a manner consistent with internal reporting provided to the Chief Operating Decision Maker (CODM). Segment performance is generally evaluated based on certain key performance indicators including business volume, gross profit and reduction in operating costs.		
Segment results and assets include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. CODM assesses the performance of the operating segments based on a measure of gross profit and segment assets. Unallocated items include corporate assets and liabilities.		
The Management has determined the operating segments based on the reports reviewed by the CODM that are used to make strategic and business decisions.		
<b>13.1</b> For management purposes, the activities of the Group are organised into business units based on the nature of activities:		
<b>(a) Real Estate</b>		
This segment relates to the sale of land, condominiums, shops/counters and villas. This also includes sale of Pace Woodlands and Model Town Extension on completed project basis and sale of Pace Towers on percentage of completion basis.		
<b>(b) Investment Properties</b>		
The segment relates to the properties held to earn rentals or for capital appreciation or for both.		
<b>(c) Others</b>		
Businesses that individually do not meet the criteria of a reportable segment as per IFRS - 8, "Operating Segments"		

(Rupees in thousand)

	Real estate						Investment properties						Others						Total					
	Quarter ended		Nine months ended		Quarter ended		Nine months ended		Quarter ended		Nine months ended		Quarter ended		Nine months ended		Quarter ended		Nine months ended		Quarter ended		Nine months ended	
	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011		
<b>13.2 Segment results</b>																								
Sales	-	36,911	(35,506)	(36,759)	6,656	7,600	17,827	142,612	36,947	39,380	116,851	122,010	43,603	83,891	99,172	227,863								
Cost of sales		55,789	(50,058)	33,786	(66,597)	(14,851)	(59,928)	(31,816)	(87,204)	(21,249)	(208,550)	(75,437)	(46,266)	(131,235)	(206,580)	(354,265)								
Gross profit/(loss)		55,789	(13,147)	(1,720)	(103,356)	(8,195)	(62,328)	(13,989)	(89,619)	(50,257)	(91,699)	46,573	(2,663)	(47,344)	(107,408)	(126,402)								
- Changes in fair value of investment property		-	-	-	-	(6,755)	(147,108)	(672,205)	(450,879)	-	-	-	(6,755)	(147,108)	(672,205)	(450,879)								
Segment results		55,789	(13,147)	(1,720)	(103,356)	(14,950)	(189,436)	(686,194)	(520,498)	(50,257)	(91,699)	46,573	(9,418)	(194,452)	(779,613)	(577,281)								
Administrative and selling expenses		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(30,573)	(39,088)	(171,130)	(175,691)				
Other operating income		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	11,205	17,616	35,510	29,612				
Finance costs		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(110,660)	(114,782)	(348,219)	(669,911)				
Other operating expenses		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(13,634)	(68,936)	-	-				
Shareof loss from associates		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(8,240)	(22,284)	(45,088)	(142,624)				
<b>Loss before tax</b>		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(161,320)	(352,991)	(1,377,426)	(1,235,895)				
Taxation		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(350)	57,750	(1,062)	196,231				
-Group		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7,992	3,083	18,708				
-Associated companies		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(161,670)	(287,249)	(1,375,405)	(1,020,956)				
<b>Loss for the period</b>		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(161,670)	(287,249)	(1,375,405)	(1,020,956)				

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(Rupees in thousand)

	Real estate						Investment properties						Others						Total					
	Quarter ended		Nine months ended		Quarter ended		Nine months ended		Quarter ended		Nine months ended		Quarter ended		Nine months ended		Quarter ended		Nine months ended		Quarter ended		Nine months ended	
	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011	March 31, 2012	2011		
<b>13.2.1 Sales</b>																								
Shops, houses and commercial buildings		-	19,511	34,435	37,011	-	-	116,304	-	-	-	-	-	19,511	34,435	153,315								
- at completion of project basis		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-								
- at percentage of completion basis		-	-	(51,816)	-	-	-	-	-	-	-	-	-	-	-	-	(51,816)	-	-	-				
Plots		-	17,400	-	19,600	-	-	-	-	-	-	-	-	-	-	17,400	-	19,600	-					
Licensee fee		-	-	-	-	6,656	7,600	17,827	26,308	-	-	-	6,656	7,600	17,827	26,308								
Display advertisements and miscellaneous income		-	-	-	-	-	-	-	-	4,195	3,709	11,542	11,313	4,195	3,709	11,542								
Service charges		-	-	-	-	-	-	-	-	32,752	35,671	105,309	104,501	32,752	35,671	105,309								
Sale of commodities		-	-	-	-	-	-	-	-	-	-	6,196	-	-	-	6,196								
Gross sales		-	36,911	(17,381)	56,611	6,656	7,600	17,827	142,612	36,947	39,380	116,851	122,010	43,603	83,891	117,597								
Less: Sales return at completion of project basis		-	-	(18,125)	(93,370)	-	-	-	-	-	-	-	-	-	-	-	(18,125)							
		-	36,911	(35,506)	(36,759)	6,656	7,600	17,827	142,612	36,947	39,380	116,851	122,010	43,603	83,891	99,172								
<b>13.2.2 Cost of sales</b>																								
Shops, houses and commercial buildings		-	(31,229)	(24,669)	(36,657)	-	-	(46,075)	-	-	-	-	-	(31,229)	(24,669)	(82,752)								
- at completion of project basis		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-								
- at percentage of completion basis		-	-	27,435	-	-	-	-	-	-	-	-	-	-	-	27,435								
Plots sold		-	(13,536)	-	(15,265)	-	-	-	-	-	-	-	-	(13,536)	-	(15,265)								
Commodities sold		-	-	-	-	-	-	-	-	-	-	(5,959)	-	-	-	(5,959)								
Stores operating expenses		55,789	(5,293)	31,020	(14,675)	(14,851)	(59,928)	(31,816)	(166,156)	(87,204)	(21,249)	(208,550)	(69,478)	(46,266)	(86,470)	(250,309)								
		55,789	(50,058)	33,786	(66,597)	(14,851)	(59,928)	(31,816)	(166,156)	(87,204)	(21,249)	(208,550)	(69,478)	(46,266)	(86,470)	(250,309)								
		55,789	(50,058)	33,786	(66,597)	(14,851)	(59,928)	(31,816)	(166,156)	(87,204)	(21,249)	(208,550)	(69,478)	(46,266)	(86,470)	(250,309)								

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-13.2.3 This represents the impact of change in estimate in respect of total sales value and total cost for completion of Pace Towers project. As referred to in note 1.2, the Company now expects to recommence work on its Pace Towers project. During the period, the Company has reassessed its estimates for total sales value and total cost for completion of the project which has resulted in decrease in amount of revenue recognized with corresponding impact on receivables. This has also resulted in decrease in costs recognized with the corresponding increase in inventory (work-in-process).

#### 14. Other operating expenses

This represents exchange loss on translation of foreign currency convertible bonds.

#### 15. Transactions with related parties

Relationship with the Company	Nature of transaction	Nine months ended	
		March 31, 2012	March 31, 2011
i. Associates	Purchase of goods & services	3,562	8,820
	Sale of goods and services	5,445	4,950
	Advance against purchase of property	-	36,127
	Mark-up Income	2,077	2,155
	Equity investment	-	3,772
	Guarantee commission income	1,125	1,125
	Disposal of vehicle	340	2,824
	Proceeds from sale of investment	13,000	-
ii. Directors and key management personnel	Salaries and other employee benefits	12,720	15,248
	Advances	-	2,045
iii. Post employment benefit plan	Expense charged in respect of benefit plans	4,575	2,376

#### Period end balances

	Unaudited March 31, 2012	Audited June 30, 2011
Receivable from related parties	931,324	931,584
Payable to related parties	75,238	61,960

	Quarter ended		Nine months ended	
	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011
<b>16. Loss per share</b>				
<b>16.1 Basic loss per share</b>				
Loss for the period (Rupees in thousand)	(161,670)	(287,249)	(1,375,405)	(1,020,956)
Weighted average number of ordinary shares (Number)	278,877	278,877	278,877	278,877
Loss per share (Rupees)	<u>(0.58)</u>	<u>(1.03)</u>	<u>(4.93)</u>	<u>(3.66)</u>

#### 16.2 Diluted loss per share

The dilution effect on basic loss per share is due to conversion option on foreign currency convertible bond. The basic weighted average number of shares have been adjusted for conversion option available to bondholders.

	Quarter ended		Nine months ended	
	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011
Loss for the period (Rupees in thousand)	(161,670)	(287,249)	(1,375,405)	(1,020,956)
Markup on foreign currency convertible bonds (Rupees in thousand)	14,219	12,841	41,551	38,162
Exchange loss (Rupees in thousand)	8,862	(8,057)	44,809	(3,487)
Loss used to determine diluted loss per share	<u>(138,589)</u>	<u>(282,465)</u>	<u>(1,289,045)</u>	<u>(986,281)</u>
Weighted average number of ordinary shares (Number)	278,877	278,877	278,877	278,877
Assumed conversion of convertible bonds into ordinary shares (Number)	63,615	60,250	63,889	60,513
Weighted average number of shares for diluted loss per share (Number)	<u>342,492</u>	<u>339,127</u>	<u>342,766</u>	<u>339,390</u>
Loss per share - diluted (Rupees)	<u>(0.40)</u>	<u>(0.83)</u>	<u>(3.76)</u>	<u>(2.91)</u>
Restricted to basic loss per share in case of anti-dilution (Rupees)	<u>(0.58)</u>	<u>(1.03)</u>	<u>(4.93)</u>	<u>(3.66)</u>

The effect of the conversion of foreign currency convertible bonds into ordinary shares is anti-dilutive for the current period, accordingly the diluted loss per share has been restricted to the basic loss per share.

	Nine months ended	
	March 31, 2012	March 31, 2011

#### 17. Cash generated from / (used in) operations

Loss before tax	(1,377,426)	(1,235,895)
Adjustments for:		
- Depreciation on property, plant and equipment	16,626	28,700
- Depreciation on assets subject to finance lease	15,528	16,564
- Amortisation on intangible assets	417	424
- Amortisation of deferred income	(14,375)	(14,375)
- Gain on sale of property, plant and equipment	(1,945)	(2,757)
- Markup income	(1,072)	(2,690)
- Changes in fair value of investment property	672,205	450,879
- Finance costs	348,219	369,912
- Exchange loss on foreign currency convertible bonds	68,936	(5,365)
- Provision for doubtful receivables	57,658	23,650
- Advances written off	2,509	-
- Provision for gratuity and leave encashment	4,575	4,110
- Share of loss from associates	45,038	142,624

**Loss before working capital changes** (163,107) (224,219)

#### Effect on cash flow due to working capital changes

- (Increase) / decrease in stock-in-trade	(3,051)	81,616
- Decrease in trade debts	144,899	138,208
- Increase in due from associates	(2,076)	(2,155)
- Increase in advance against purchase of property	-	(33,389)
- Decrease in advances, deposits prepayments and other receivables	25,994	31,379
- Increase / (decrease) in creditors, accrued and other liabilities	34,304	(965)
	<u>200,070</u>	<u>214,694</u>
	<u>36,963</u>	<u>(9,525)</u>

**18. Detail of subsidiaries**

<b>Name of the Subsidiary</b>	<b>Accounting period end</b>	<b>Percentage of holding</b>	<b>Country of Incorporation</b>
Pace Woodlands (Private) Limited	31-Mar-12	52%	Pakistan
Pace Gujrat (Private) Limited	31-Mar-12	100%	Pakistan

**19. Date of authorization for issue**

This consolidated condensed interim financial information was authorised for issue on April 27, 2012 by the Board of Directors of the Group.

**20. Corresponding figures**

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the consolidated condensed interim balance sheet and consolidated condensed interim statement of changes in equity have been compared with the balances of annual audited financial statements of preceding financial year, whereas, the consolidated condensed interim profit and loss account, consolidated condensed interim statement of comprehensive income and consolidated condensed interim cash flow statement have been compared with the balances of comparable period of immediately preceding financial year.

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.